



CURRICULUM VITAE (CVA)

Part A. PERSONAL INFORMATION

CV date

28/01/2025

First name	Matthew Benjamin		
Family name	Ellman		
e-mail	matthew.ellman@iae.csic.es		URL Web
Open Researcher and Contributor ID (ORCID)			0000-0001-5514-531X

A.1. Current position

Position	Tenured Scientist		
Initial date	01-04-2010		
Institution	Consejo Superior de Investigaciones Científicas		
Department/Center	Instituto de Análisis Económico		
Country	Spain	Teleph. number	935806612
Key words	Economic analysis, microeconomic theory, digital economics, media economics, mechanism design, contracts and organizations, behavioral and experimental economics.		

A.2. Previous positions (research activity interruptions, art. 14.2.b))

Period	Position/Institution/Country/Interruption cause
Sept. 1999 – Aug. 2006	Assistant Professor, Universitat Pompeu Fabra, Dept. of Economics and Business, 1999 – 2006
Sept. 2006 – Aug. 2008	Ramón y Cajal Researcher, Institute of Economic Analysis, IAE-CSIC
Sept. 2008 – March 2010	Research Associate and Lecturer

A.3. Education

PhD, Masters, Bachelors	University / Country	Year
PhD in Economics	Harvard University (United States)	1999
M.Phil. in Economics	Oxford University (United Kingdom)	1994
B.Hons in Mathematics	Cambridge University (United Kingdom)	1992

Part B. CV SUMMARY

I am a Tenured Scientist at the CSIC since 2010. My **research** asks how institutions and organization design affect economic efficiency, inequality, and ethical behavior. I have focused on the theory of organizations, contracts and markets, behavioral economics, media economics, mechanism design and experimental research. Recent digital advances, reducing costs of information storage, transfer and processing, motivate new questions for optimal design and ethical impacts. I am currently investigating the promises and pitfalls associated with digital platforms and technologies, ranging over social and media networks, decentralized participation via crowdfunding, coordinated social commitments and the impact of artificial intelligence on social and economic relations.

Part C. RELEVANT MERITS

C.1. Publications

1. Matthew Ellman and Sjaak Hurkens, "Optimal Crowdfunding Design", *Journal of Economic Theory*, 184, 2019, art.104939.
2. M. Ellman and S. Hurkens, "Fraud Tolerance in Optimal Crowdfunding", *Economics Letters*, 118 (August), 2019, 11-16.
3. Jordi Brandts, Gary Charness and M. Ellman, "Let's Talk: How Communication Affects Contract Design", *Journal of the European Economic Association*, 14(4), 2016, 943-974.
4. M. Ellman and G. Charness, "Choosing and Not Choosing with and without Communication: Experimental Results on Contract Design and Selection", *Journal of Institutional and Theoretical Economics*, 172(1), 2016, 142-157.
5. Roberto Burguet, Ramon Caminal and M. Ellman, "In Google we Trust?", *International Journal of Industrial Organization*, 39, 2015, 44-55.
6. M., Ellman and Paul Pezanis-Christou, "Organizational Structure, Communication and Group Ethics", *American Economic Review*, 100(5), 2010, 2478-2491.
7. Klaus Abbink and M. Ellman, "The Donor Problem: An Experimental Analysis of Beneficiary Empowerment", *Journal of Development Studies*, 46(8), 2010, 1327-1344.
8. Ellman, M., and Fabrizio Germano, "What Do the Papers Sell? A Model of Advertising" *Economic Journal*, Volume 119, pp. 680-704, April 2009.
9. Ellman, M., "Specificity Revisited: the Role of Cross-Investments," *Journal of Law, Economics and Organization*, Volume 22, Issue 1, pp. 234-57, April 2006.
10. Ellman, M., and Leonard Wantchekon, "Electoral Competition under the Threat of Political Unrest," *Quarterly Journal of Economics*, Volume 115, Issue 2, pp. 499-531, May 2000.

C.2. Congress -- oral presentations (OP).

"Flexible and Rigid Contracts with and without Communication" (Brandts, Charness, Ellman):
1. ESA (European Economic Science Association) Conference, Cologne, September 2012.

"Softness bias, optimal subsidies, price floors and competitive threats" (Ellman) at:
2. EEA (European Economic Association) Meetings, Toulouse, 25-29 August 2014.
3. EARIE (European Association for Research in Industrial Economics), U. Bocconi, 2014.

"In Google we Trust?" (Burguet, Caminal, Ellman) at:
4. 4th Annual Searle Conference on Internet Search and Innovation, Chicago, June 2013.
5. ESEM (Econometric Society European Meetings), Toulouse, 25-29 August 2014.

"Optimal Crowdfunding Design" (with Hurkens) at:
6. 43rd EARIE (European Association for Research in Industrial Economics) Annual Conference, University Nova of Lisbon, Lisbon, Aug. 2016.

"Strategic Grouping and the Search for Quality Journalism, Online versus Offline" (Ellman Rodríguez) at:
7. 10th Conference on "The Economics of Intellectual Property, Software & the Internet".
Toulouse, January 12-13, 2017.

"The limits of investment-based crowdfunding" (Matthew Ellman and Sjaak Hurkens) at:

8. 50th EARIE Conference, Rome, Aug. 2023.

9. EEA (European Economic Association) Meetings, Barcelona, August 2023.

"Coordinating a crowd of uncertain contributors" at:

10. ESA European (Economic Science Association), Helsinki, Finland, September 2024.

C.3. Research projects

1. "Cooperation, coordination and loyalty: advances in microeconomic theory" PID2020-118653GB-I00, Ministerio de Economía, Industria y Competitividad 2021-2024 Total amount: 23.200€ IP: Matthew Ellman

2. "Microeconomics in the digital era" ECO2017-88129-P, Ministerio de Economía, Industria y Competitividad. 2018-2020 Total amount: 36.000€ IP: Matthew Ellman

3. "Theoretical and experimental microeconomics" 2017 SGR 1136, Generalitat de Catalunya 2017-2021 Total amount: 36.800€ IP: Jordi Brandts; Participation: research team

4. "Innovación e Información en la Economía Digital" 201612006, Fundación BBVA- Ayudas a Equipos de Investigación Científica. 2016-2018 Total amount: 98,800 € IP: Matthew Ellman

5. "Online Social Networks: Approval Bias by Design"; NET Institute, 1/7–30/09/2017; \$3000. IP: Matthew Ellman

6. "Fricciones y fallos en viejos y nuevos mercados" ECO2014-59959-P, Ministerio de Economía y Competitividad 2015-2017 Total amount: 38.720 € IP: Ramon Caminal; Participation: research team.

7. "Strategic Links and the Search for Quality"; NET Institute, 1/7– 30/09/2016; \$3000. IP: Matthew Ellman.

8. "Rational Crowdfunding"; NET Institute, 1/7-30/09 2014. \$4500. Co-IP with Sjaak Hurkens.

9. "Microeconomia teòrica i aplicada" 2014 SGR 510, Generalitat de Catalunya. 2014-2017 Total amount: 32.800 € IP: Roberto Burguet; Participation: research team.

10. "Contracts, Negotiations, and Markets" ECO2011-29663, Ministerio de Ciencia e Innovación 2012-2014 Total amount: 50.820 € IP: R. Burguet; Participation: research team.